



55th ANNUAL CONVENTION



Financial/Business Officers Program & Registration

MARCH 9-12, 2025
RESORTS WORLD CATSKILLS

[MEMBERS.NYCACHCA.COM/EVENTCALENDAR](https://members.nycachca.com/eventcalendar)

**LEADERSHIP THROUGH
KNOWLEDGE AND EXPERIENCE**

Dear Colleague,

It is our pleasure to invite you to the New York Chapter of the American College of Health Care Administrators 55th Annual Convention, March 9 – 12, 2025 at Resorts World Catskills. It's an exciting opportunity to join your industry peers and learn from experts in your field. We are excited to build upon the enhancements we have made to our program while continuing to bring you the best possible experience and return on your investment, including a stellar lineup of speakers and a return to our venue.

Our conference theme, "Leadership Through Knowledge and Experience," embodies what our organization truly stands for, representing a spirit of professional growth, inspirational leadership and understanding of our industry. We are guided by the vision that dynamic leadership fosters long-term health care services that are meaningful, successful, and efficient. Our Education Committee has gone to great lengths to provide educational programs that are inspiring, promote professional development opportunities, and position you for success in an ever-changing health care environment. Our program includes sessions for Administrators, Financial Managers and Directors of Nursing/Clinical staff. Participants have the opportunity to earn 16.5 continuing education credits in these break-out sessions.

This year, we are eager to return to our exciting venue, the Resorts World Catskills in Monticello, NY. Visit our 70 corporate sponsors in the spacious exhibit hall and enjoy an unmatched experience in excitement, entertainment and luxury featuring 100,000 square feet of Las Vegas style gaming, 10 bar and restaurant experiences, the Crystal Life Spa and live entertainment on four stages! Resorts World Catskills offers an array of indulgent food including Glatt Kosher cuisine. Don't forget to join us Monday night for networking with colleagues and vendors at our Monday Mixer.

We hope you will join us for another successful year! It is more important than ever to understand the challenges of our industry and plan for success through education and advocacy.

We look forward to seeing you at Resorts World Catskills. If you attend only one convention in 2025, make it this one.

Sincerely,

The Convention Committee



REGISTER TODAY & SAVE!

members.nycachca.com/eventcalendar
EARLY BIRD Member Price \$549, Non-Member \$599

EXPERIENCE THE RESORTS WORLD CATSKILLS!

Enjoy an unmatched experience in excitement, entertainment and luxury featuring 100,000 square feet of Las Vegas style gaming, 10 bar and restaurant experiences, the Crystal Life Spa and live entertainment on four stages!

HOTEL RESERVATIONS: RESORTS WORLD CATSKILLS

Reserve your room now at special convention rates by visiting www.rwcatskills.com or call the Reservations Department at (833) 586-9358 to reserve your room using Booking ID# 2337.

SPECIAL CONVENTION PRICING

The Alder (1 King).....\$139.00 per night
The Alder (2 Beds).....\$189.00 per night

RWC Tower (1 King).....\$199.00 per night
RWC Tower (2 Beds).....\$199.00 per night

55th ANNUAL CONVENTION

SUNDAY, MARCH 9, 2025

2:00PM - 3:30PM

SPEAKER: Maureen McCarthy, RN, BS RAC-MT, CQP

SESSION: Vacuum the RUGs! Medicaid CMI Transition to PDPM

SUMMARY: As New York SNFs prepare to sweep away the old RUGs system and transition to the Patient-Driven Payment Model (PDPM), now is the time for SNFs to position themselves for success under the new reimbursement system. This session will explore the key steps and preparations SNFs should take in the months leading up to the implementation, ensuring they are poised to receive accurate and appropriate Medicaid reimbursement.

Join this session to examine the nuances of the new PDPM framework, highlighting the importance of precise assessment practices, interdisciplinary team collaboration, and comprehensive staff training. You'll learn how to identify potential challenges and opportunities within your facility, enabling you to optimize your operations and financial outcomes under the new system. We'll also review successful strategies, common missteps, and considerations learned from other states that have already completed their transition to PDPM. As an advisor to multiple state associations during their PDPM transitions; the presenter has gained valuable insights along the way.

Don't miss this opportunity to join us as we sweep away the old and usher in the new; gain the knowledge and tools you need to thrive under PDPM!

1. Examine IDT processes impacting accurate and appropriate Medicaid reimbursement.
2. Review of the MDS item set concepts impacting reimbursement.
3. Explore transition preparation timeline for optimal outcomes and audits.

3:45 PM - 5:15 PM

SPEAKERS: Alicia Cantinieri, MBA, BSN, RN, CHC, RAC-MT, RAC-CTA, DNS-CT

SESSION: Successfully Navigating Nursing Home Reimbursement Compliance

SUMMARY: The 2023 CERT report has been released, and SNFs lead in Medicare claim error rates, most of which are due to a lack of documentation. Navigating the intricate landscape of Medicare Part A and B compliance audits in nursing home reimbursement is not an easy journey. This engaging session will shed light on the contemporary challenges facing nursing homes in adhering to Medicare Part A and B regulations. We'll explore practical strategies and best practices that empower administrators and the interdisciplinary team to navigate the intricate web of regulations effectively. Through an interactive approach, incorporating audience polling and real-world examples, attendees will gain actionable insights and best practices to enhance their compliance practices within the realm of Medicare Part A and B in nursing home settings.

OBJECTIVES:

1. Discuss the contemporary challenges skilled nursing facilities face in adhering to Medicare Part A and B documentation standards.
2. Provide attendees with actionable tips, best practices, tools, and resources to enhance their Medicare Part A and B compliance practices.
3. Review the types of audit contractors and their scope to best prepare for audit response.

MONDAY, MARCH 10, 2025

9:00AM - 10:30AM

SPEAKER: Jim Bouchard

SESSION: INSPIRE | EMPOWER | GUIDE: Essential Disciplines for TODAY'S Leader

SUMMARY: More than ever, it's not "just about the money" when it comes to attracting and holding on to top talent. People are going where they know their leaders care, where their work has meaning, and they have a real chance to learn, grow and develop.



In this engaging and interactive session, your audience will confront today's toughest leadership challenges – head on.

- Attract - and KEEP - the best people in this fast-moving environment
- Cultivate leaders at ALL levels - regardless of title or position. Your front line people are the face of your organization, and your client's first impression
- Learn why human-centric leadership is critical in the ever growing world of AI
- Connect people to PURPOSE - not just a job
- Engage people in the face of uncertainty

10:45AM - 12:15PM

SPEAKERS: Various Vendors

SESSION: Idea Exchange

SUMMARY: The NY chapter will hold an Idea Exchange session, which offers a unique educational opportunity for face-to-face interaction between conference participants and industry experts about innovative care and service concepts. The Idea Exchange spotlights creative solutions to challenges in long-term care while creating a network for ongoing collaboration and problem-solving.

2:15PM - 3:45PM

SPEAKER: Nelia Adaci RN, BSN, RAC-MT, RAC-MTA, DNS-MT

FINANCIAL/BUSINESS EDUCATION PROGRAM

SESSION: Survey - Oy Vey : Mitigating “Oy Veys” in LTC Surveys

SUMMARY: The results of Surveys (Health Inspections) have a significant impact on a Center’s survival. This presentation will provide an overview of the LTC Survey and Post-Survey Process (Assignment of Citations, CMP’s and other Enforcement Remedies).

During this session, we will discuss practical strategies to ensure Survey Readiness and to explore facility leaders’ tasks and options in dealing with the aftermath of Survey Deficiencies (POC, IDR, IIDR, Appeals Process with the DAB, etc.).

4:00PM – 5:30PM

SPEAKERS: Michael V. Webb, MS, CCC-SLP, MHA, Michael Sciacca, RPT

SESSION: Medicaid Transition to PDPM - Leveraging Data and Technology for Case-Mix Management

SUMMARY: New York Medicaid is transitioning to PDPM for SNF rate setting. While rates are purportedly “frozen” until the new system is implemented, there is skepticism on whether our PDPM capture now will somehow impact Medicaid rates in the future. Providers can’t take anything impacting Medicaid rates for granted, and many are acting now. This session will focus on operational strategies to establish effective interdisciplinary protocols to identify changes in resident acuity. The speakers will provide observations of the transitions to PDPM in other states, introduce early PDPM capture data from New York State providers and introduce benchmarks from other State Medicaid systems that have already transitioned to PDPM for attendees to compare their performance to. Lastly this session will demonstrate how to leverage technology to enhance clinical capabilities and management efficiency.

TUESDAY, MARCH 11, 2025

9:30AM – 11:00AM

SPEAKERS: Joseph Martello, CPA, Brian O. Lee, CPA

SESSION: The Great Reimbursement Race

SUMMARY: Approaching the 5th anniversary of the COVID Pandemic, Nursing Homes continue to face an increasingly complex operating environment driven by expense increases, stagnant reimbursement and increased regulatory oversight. Without a proper understanding of the current environment, providers risk reduced reimbursement, lower margins, and regulatory backlash. This session will include a detailed discussion of recent changes in the reimbursement, operating, and regulatory environment. The session will also discuss several operating challenges, how each challenge is measured quantitatively and qualitatively, and the strategies to avoid hitting operating pitfalls.

11:15AM – 12:45PM

SPEAKER: Dr. William Hallett, Pharm. D. MBA, BCGP

SESSION: NYSDOH Pharmacy Survey Trends, CMS MDS Schizophrenia Audit Updates, and more!

SUMMARY: In this session, Dr. Hallett will review the latest survey trends in Pharmacy to help you prepare for your next survey, with a special focus and detailed information on recent survey results from each region across the State. Additionally, Dr. Hallett will provide the latest update on CMS’s MDS Schizophrenia focus audits, answering the all-important questions about what the auditors are focusing on, how you can best prepare, and the likelihood of being re-audited if you attested to inaccuracies or have already been through an audit. Attend this session to find out the answer to these questions and more! As always, the session will be lively, and questions are welcome!

2:45PM – 4:15PM

SPEAKER: Ken Kern, Esq., Diana DiLeonardo, Esq

SESSION: The Medicaid Playbook: Your SNF’s Step by Step Guide from Application to Approval

SUMMARY: This presentation will provide Skilled Nursing Facilities (SNFs) with a comprehensive roadmap for navigating the Medicaid application process. It will cover essential strategies, best practices, and critical considerations to ensure a smooth transition from initial application to final approval. Attendees will not only be provided with detailed instructions on how to process complex applications but also with the templates to implement in their Medicaid Offices.

4:30PM – 6:00PM

SPEAKERS: Stephen Hanse, Esq., Cornelius Murray, Esq.

SESSION: Long Term Care Regulatory and Legal Update

SUMMARY: New York’s health care administrators are facing a number of legal, legislative and regulatory issues that could directly impact their ability to deliver high quality, cost effective long term care throughout the State. This session will shed light on the key legal, legislative and regulatory issues facing providers and examine their practical operational implications as well as their impact on the delivery of care.

WEDNESDAY, MARCH 12, 2025

10:00AM – 11:30AM

SPEAKER: John F. Kerney, Life Safety Consultant

SESSION: So That’s What They’re Looking For...Recent Life Safety Survey Trends

SUMMARY: The Long Term Care survey process can significantly impact nursing homes in terms of their reputation, status in the community and their Star Rating. Facilities must remain in compliance with not only the FTags (Health Inspection) but with KTags. These tags refer to NFPA 101 or, as it is more commonly referred, the Life Safety Code. This presentation will review the most commonly cited KTags and discuss strategies, tips and tools to avoid these deficiencies.

FINANCIAL/BUSINESS OFFICER REGISTRATION

For convention registration visit members.nycachca.com/eventcalendar or fill out the form below.

If you wish to enroll additional participants, please print additional forms:

ALL REGISTRATIONS MUST BE PREPAID

IMPORTANT

1. This program has been submitted for 16.5 CEU's to the National Continuing Education Review Service NCERS of the National Association of Long-Term Care Administrator Board (NAB) for continuing education credit.
2. ACHCA cancellation policy: Full refund on cancellations postmarked no later than 01/31/25. There will be a \$50 administrative fee charged after that date. No refund after 02/21/25.
3. Program reservations should be made directly with New York Chapter ACHCA (see form).
4. \$25 of non-member registration fee may be applied to College membership if the application is mailed within 60 days of this convention.
5. Complete convention registration form, **include payment**.

Return to:

ACHCA/NYC
c/o Larry Slatky
428 Ridgeway Rd.
Schenectady, NY 12303

REGISTRATION FEE INCLUDES

- Socials
 - Educational programs and all literature and educational materials
 - Entrance to exhibit hall
 - Coffee breaks
 - ACHCA welcome gifts
 - Convention journal
 - Installation banquet
- For further information please contact:
**Larry Slatky at
(516) 567-4115**

Please Print

Name _____

Title _____ Facility _____

Email _____ Phone _____

Spouse/Guest _____

Street Address _____ City _____

State _____ Zip _____

License No./State(s) _____

Are you a licensed nursing home admin? Yes No NAB # _____

Dining Options:

Regular Kosher Gluten Free Vegetarian

ADVANCE CONVENTION REGISTRATION

Member Fee (\$549.00 ea.)* \$ _____

Non-Member Fee (\$599.00 ea.) \$ _____

Spouse/Guest/Student** (\$250.00 ea.) \$ _____

TOTAL REMITTANCE \$ _____

Registration after 1/31/2025 or on-site registration fee:

- Member \$649.00
- Non-Member \$699.00

*If you or your administrator is a member of ACHCA, NYSHFA
**Student of long term care (A.I.T.) or spouse with no license

MULTI FACILITY PACKAGE

Multi Facility Group Registration (On-line registration not available)

Register all employees and spouses/guests for a combined group fee. Please complete this form and return.

Once received, a spreadsheet for your attendees will be provided to you.

Member Fee \$2,500.00 | Non-Member Fee \$2,800.00 \$ _____

TOTAL REMITTANCE (MULTIFACILITY PACKAGE) \$ _____

TOTAL NUMBER OF EMPLOYEES/GUESTS _____

Card Type:

MasterCard Visa Amex Discover

Card Number _____ Exp. Date _____ CVV _____

Name on Card _____ Zip _____

Make Checks Payable To: NYC-ACHCA

Registration Confirmed _____



Resorts World
CATSKILLS
CASINO • RESORT



ATTENTION FINANCIAL/BUSINESS OFFICERS!

55th ANNUAL CONVENTION | MARCH 9-12, 2025

FINANCIAL/BUSINESS OFFICER AGENDA

SUNDAY, MARCH 9, 2025

- 11:00 am – 6:00 pm Registration
- 2:00 pm – 3:30 pm Vacuum the RUGS! Medicaid CMI Transition to PDPM
- 3:45 pm – 5:15 pm Successfully Navigating Nursing Home Reimbursement Compliance
- 6:00 pm Dinner (On Your Own)

MONDAY, MARCH 10, 2025

- 7:00 am – 9:30 am Breakfast
- 9:00 am – 10:30 am Keynote Address
- 10:30 am – 10:45 am Break
- 10:45 am – 12:15 pm Idea Exchange
- 12:15 pm – 1:30 pm Chapter Business Meeting & Awards Luncheon
- 2:15 pm – 3:45 pm Survey-Oy Vey: Mitigating “Oy Veys” in LTC Surveys
- 2:00 pm – 6:00 pm Exhibitor Set Up
- 3:45 pm – 4:00 pm Break
- 4:00 pm – 5:30 pm Medicaid Transition to PDPM - Leveraging Data and Technology for Case Mix Management
- 6:30 pm Exhibitor Welcome Reception & Dinner – Doubletop Bar and Grill

TUESDAY, MARCH 11, 2025

- 7:30 am – 9:30 am Breakfast with Exhibitors in Exhibit Hall
- 9:30 am – 11:00 am The Great Reimbursement Race
- 11:00 am – 11:15 am Break
- 11:15 am – 12:45 pm NYSDOH Pharmacy Survey Trends, CMS MDS Schizophrenia Audit Updates, and more!
- 12:45 pm – 2:45 pm Lunch with Exhibitors in Exhibit Hall
- 2:45 pm – 4:15 pm The Medicaid Playbook: Your SNF’s Step by Step Guide from Application to Approval
- 4:15 pm – 4:30 pm Break
- 4:30 pm – 6:00 pm Long Term Care Regulatory and Legal Update
- 6:30 pm – 7:30 pm President’s Reception
- 7:30 pm – 9:30 pm Installation Banquet

WEDNESDAY, MARCH 12, 2025

- 8:00 am – 10:00 am Breakfast with Exhibitors in Exhibit Hall
- 10:00 am Exhibitor Breakdown
- 10:00 am – 11:30 am So That’s What They’re Looking For: Recent Life Safety Survey Trends